#### **Available incentives**

TNMP offers the following incentives to all qualifying small business customers with a peak demand under 200 kW.

- Lighting measures:
  - LED tubes: \$690/kW
  - LED fixtures and troffers: \$690/kW
  - LED screw in bulbs: \$690/kW
- Air infiltration:
  - Door sweeps: \$150/door
  - Weather stripping: \$100/door
- HVAC: \$575/kW
- Refrigeration measures: \$700/kW
  - \$100 bonus when 2 or more measures are installed per participant, excluding CoolSaver.



Eligible energy efficiency measures include indoor lighting, outdoor lighting, and refrigeration. The program pays a higher percentage of project costs when compared to other commercial energy efficiency programs. Incentives, actual savings, and payback periods vary depending on the equipment installed, building characteristics, energy use patterns, age of existing equipment, location, and other parameters specific to your project.

#### **Eligible measures**

- LED lighting\* upgrades: tube lights, bulbs, fixtures
- Fluorescent lighting upgrades\*
- Occupancy sensor installations
- LED exit sign retrofits
- Direct-install air infiltration measures (door sweeps and weather stripping)
- Refrigeration anti-sweat door heater controls and strip curtains
- Electric hot water pre-rinse spray valves
- And more!



#### Start saving today

To get started, reach out to an approved TNMP Small Business Program contractor at **TNMPefficiency.com/SB** or scan the code below:





# PUT MORE SAVINGS BACK INTO YOUR SMALL BUSINESS

You have the power to lower your energy bill!

The TNMP Small Business Program offers incentives to help pay for high-efficiency equipment that will lower your energy bill.



\*LED upgrades must be approved by either DesignLights Consortium® or ENERGY STAR®.

## **TNMP Small Business Program**

### The program offers:

- No-cost, no-obligation facility assessment to identify potential energy-saving opportunities
- Recommendations and estimates of energy savings, project costs, and payback periods
- Installation of approved energy-saving equipment by a local pre-qualified contractor
- Incentives paid directly to your contractor by the program to reduce your costs of adopting energy-efficient equipment
- Ongoing reduction in energy costs

#### Who is eligible?

Small commercial customers with:

- A valid TNMP ESIID number
- 200 kW peak demand at any one facility or a total demand of ≤250 kW at all facilities owned by the same customer within TNMP service territory

#### Let's get started.

- 1. A Participating Contractor will schedule a no-cost walk-through assessment of your facility.
- Review energy-saving proposal and approve project by signing the TNMP Small Business Program Customer Proposal.
- The Participating Contractor will install savings measures within 60 days of signed agreement.

#### Typical project scenario

This hypothetical example illustrates a scenario that could take place at a small office building. Simulated existing conditions and sample proposed retrofits are listed below, with a summary estimate of energy and cost savings on the right. This data illustrates how the program operates and its potential value, but is not necessarily indicative of what you may see at your site.

#### PROPOSED INTERIOR LIGHTING

EXISTING LIGHTING	INTERIOR RETROFIT
<b>20</b> 4-lamp fluorescent fixtures	<b>20</b> 2-lamp LED tube lamp replacement fixtures
6 60W incandescent	6 9W LED screw-in bulbs
<b>4</b> 400W metal halide fixtures	4 80W LED fixtures
<b>4</b> 2-lamp fluorescent fixtures	<b>4</b> 36W LED troffer replacement fixtures



#### Project by the numbers

3<sub>kW</sub>

total annual demand savings

**12,685.62** kWh

total annual energy savings

\$2,028.50

estimated incentive

\$1,268.56

estimated annual bill savings

\$3,270.00

total project cost

\$1,241.50

customer project costs

11.74 months payback